



WELLESLEY BANK
PREMIER BANKING & WEALTH MANAGEMENT

BUILDER TO BUYER

INTEREST RATE

**0.25% reduction in our portfolio
ARM products for the initial term.**

PREMIER SERVICE BY WELLESLEY BANK

The Residential Mortgage Program at Wellesley Bank offers unrivaled support to its clients. As one, you will receive the assistance of a mortgage professional through every step of the process.

BUILDER TO BUYER PROGRAM DETAILS

Available to purchasers of newly constructed houses financed by Wellesley Bank.

- No points
- No application fees
- No processing fees
- No underwriting fees
- Reduced appraisal fees
- Reduced legal fees

- We provide highly personalized service to meet your needs.
- Since we are local we make our decisions quickly because we know how important it is to you.
- We pledge ongoing service and support once the transaction is finalized.
- In addition to the Builder to Buyer program we offer a full spectrum of mortgage financing options.

CONTACT OUR MORTGAGE LOAN OFFICERS:

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Wellesley Bank's Builder to Buyer Program effective as of 3/1/15 and is subject to change. To qualify for the Builder to Buyer Program rate reduction, borrower is required to open a checking account at Wellesley Bank with monthly automatic mortgage payment. In addition, the borrower will also be required to have a minimum down payment of 15% of the purchase price and have an average credit score of 720. If the account or automatic payment is not maintained at Wellesley Bank for the initial period, the rate will increase by .250%. Loan will be made subject to Wellesley Bank's underwriting guidelines and criteria. Wellesley Bank NMLS ID is 402247.